

THE PROGRAM MANAGER'S CHALLENGE





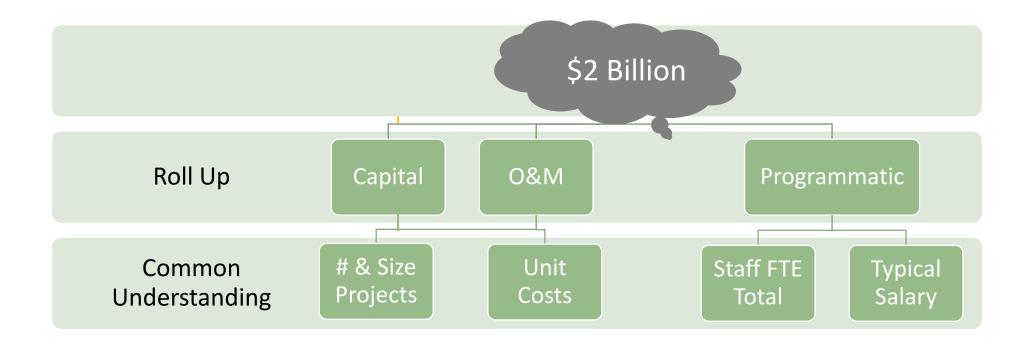


PROVIDING BEST PRACTICES





BEST PRACTICE: TRANSPARENCY



- Disaggregate to points of common understanding
- Roll up particularly if very detailed or proprietary
- Describe sensitive assumptions



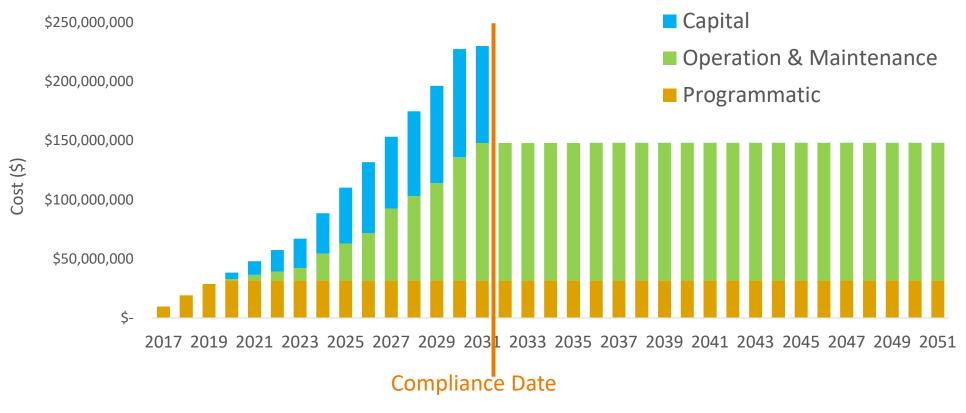
BEST PRACTICE: SEPARATION

- Be clear: what costs are included?
 - Land costs often not included, BUT...
- Separate existing costs from new costs





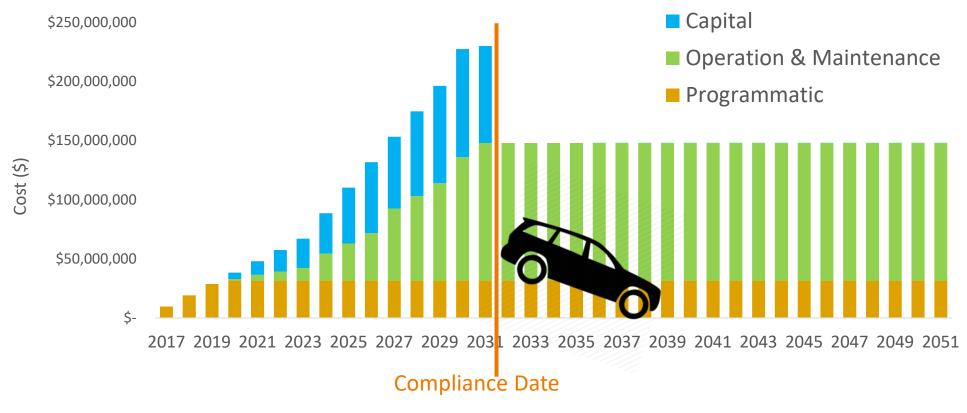
BEST PRACTICE: TIMING & COMMITMENT



- Define one-time vs. ongoing costs
- Annualize costs



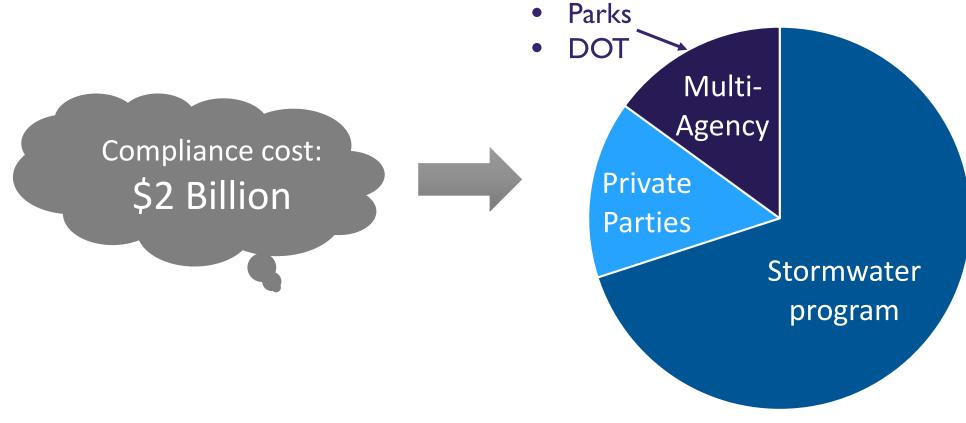
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COST ALLOCATION FRAMEWORK



- The stormwater responsibility can shrink
- Multi-benefit quantification can justify allocations



BENEFITS ESTIMATION: MULTI-BENEFIT PROJECTS

- What: defining metrics to demonstrate broad worth of projects
- Who: Program managers know the stormwater field & projects
- When: Cost-effectiveness improvements are needed
 - To engage funding partners

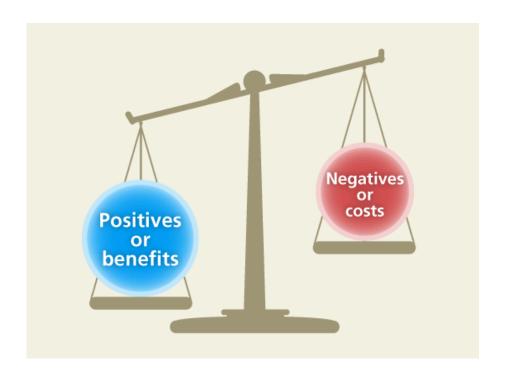


Advice: Select just a few metrics & watch out for the valuation trap



BENEFITS ESTIMATION: COST-BENEFIT ANALYSIS

- What: Comparison of total costs and benefits to inform a decision
- Who: Economists can value benefits but not provide WQ inputs
- When: Selecting among strategy options
 - Talking to budget office
 - NOT when requesting compliance relief



Advice: Be ready for costs to be greater than benefits



